



MEDIA KIT

2021



100+ YEARS OF CLIENT STORYTELLING.



SMARTER MARKETING.



LOCAL PRESENCE. NATIONAL REACH.

MLive Media Group
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marketing@mlive.com
800.878.1400



Table Of Contents

ABOUT US.....	3
NATIONAL REACH.....	4
MARKETING STRATEGISTS.....	5
CAPABILITIES.....	6
DIGITAL SOLUTIONS.....	8
TECH STACK.....	9
MLIVE.COM.....	10
PRINT SOLUTIONS.....	11
PRINT ADVERTISING.....	12
INSERT ADVERTISING.....	13
NEWSPAPER DISTRIBUTION MAP.....	14
MICHIGAN'S BEST.....	15
CLIENTS RECEIVE.....	17
TESTIMONIALS.....	18
OUR CLIENTS.....	19
2021 CALENDAR OF EVENTS.....	20
DIGITAL SPECIFICATIONS.....	21
PRINT SPECIFICATIONS.....	24

ABOUT US

MLive Media Group offers state-of-the-art marketing solutions.

Our team consists of the sharpest minds in media. Focused on delivering integrated, multi-channel marketing programs in all shapes and sizes that are tailored to meet customer needs, the team uses a sophisticated suite of creative, digital, print, marketing, analytics, and other services. From planning and strategy, creation and development, to implementation and campaign management, MLive Media Group is involved in all aspects of the marketing process. We deliver these campaigns for thousands of clients in almost all industries including tourism, politics, education, financial, travel, gaming, entertainment, sports, automotive, retail, restaurants, non-profits, municipal and more.

MLive Media Group is the sister company to MLive, with ten local newsrooms, eight publications and Michigan's number one news and information site MLive.com. For almost 200 years our journalists have provided the residents of Michigan with locally relevant news, sports and entertainment coverage. Whether investigating crucial stories or finding the best that Michigan has to offer, we strive to be both an observer and advocate for our local communities.



#

MLIVE.COM IS THE
MOST READ NEWS SITE
IN MICHIGAN

2013-2020 | Reported by Comscore



mlive.com

Determined by Comscore data through December 21, 2020.



PART OF A GLOBAL COMPANY

MLive Media Group (MMG) is a division of Advance Local, a leading national media company comprising 11 news and information websites that rank #1 among local media in their respective markets and 9th largest news organization nationally. Advance Local is part of Advance Publications, along with Condé Nast and American City Business Journals. Our national in-house marketing agency is known as Advance 360.

- 9th largest publisher in the nation
- Network of nine local media groups – each of them holds the #1 position in their market
- 61,000,000 monthly unique visitors
- 15,929,000 social fans and followers
- 700+ awards for journalism excellence

National Connections with Extensive Reach

LOCAL



REGIONAL



NATIONAL



reddit
50 BILLION
Monthly views

CONDÉ NAST
235 MILLION
Monthly Web
Mobile Views

ADVANCE
LOCAL
61 MILLION
Unique Visitors

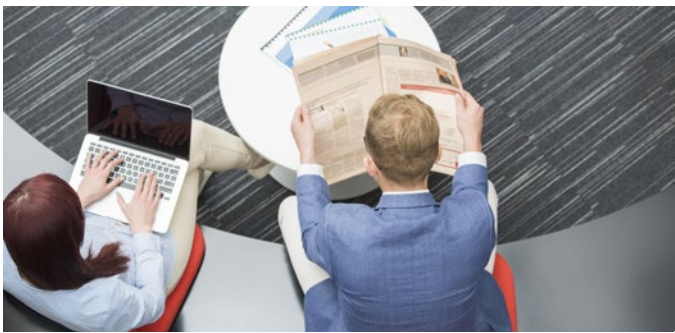
American City
BUSINESS JOURNALS
16.6 MILLION
Monthly Web
Visitors



MARKETING STRATEGISTS

MLive Media Group offers direct-buy media placements within our newspapers and world class news and information website. But our relationship with our clients goes well beyond ad placement. We generate content for social media campaigns. We target audiences using unparalleled targeting technologies. We provide insights into the data you may already collect, and help you to create actionable marketing efforts based on what that data tells you.

WE TIE EVERY MARKETING ACTION TO A MEASURABLE GOAL FOR YOUR BUSINESS, AND REPORT ON PROGRESS REGULARLY.



ADVERTISING ON MLIVE-OWNED MEDIA AND BEYOND

The advertising world is filled with choices. We can help you determine what you really need.

YOUR BRAND STORY TOLD VISUALLY

Exceptional content and creative.



USING DATA TO YOUR ADVANTAGE

Make decisions based on data, not your gut.

MARKETING CONSULTATION: MAKING YOUR OWN TEAM BETTER

Not every business needs a marketing agency.



FULL SERVICE CAPABILITIES

MLIVE MEDIA GROUP IS A FULL SERVICE AGENCY OFFERING:

MARKETING STRATEGY, RESEARCH & CAMPAIGN MANAGEMENT

- Understand the business through the consumer's eyes, their path to decision. (White-board meetings, Basecamp, Collaborative planning sessions)
- Use our extensive proprietary 1st & 3rd party data set to establish Interest & Intent
- With the understanding that the only constant is change, we utilize regular meetings, predetermined benchmarks and regular communication to anticipate and embrace change situations

DATA – CONSUMER INTEREST & INTENT

- Reach a relevant audience at the moment when they are primed to receive, remember and act on the message
- 1st party data representing approximately 50% of the US population (through our affiliated 12 local media group properties, 24 Condé Nast publications/sites and Advance Local)
- 3rd party data available through our many technology partners

DIGITAL MEDIA

- Using insights forged from our proprietary 1st and 3rd party data, we craft campaigns that provide an effective actionable roadmap to the intended results.
- SEO, SEM & AdWords, Targeting & Retargeting (IP, Geo, Behavioral, etc.)
- Mobile Marketing & Location-based Services

BRANDING

- Stakeholder focus groups and trainings
- Brand research and strategy
- Audits to determine all impacted touch points, media, etc.
- Collaborative development
- Renaming consultation and facilitation
- Style Guides – logos, iconography, font and palette determinations
- Communication plans (internal, external)

CREATIVE DEVELOPMENT & EXECUTION

An in-house creative team of 40+ people with skills ranging from visionary/brand identity specialists to videography and photography specialists to traditional content creators to fulfillment designers.

TRADITIONAL MEDIA PLACEMENT, MANAGEMENT & BUYING

We have the ability to perform client based, dedicated media buys, and make recommendations with integrity. Typically, we function as the strategists and provide recommendations for traditional placements and OOH, but do not act as billing entity and media contact. In cases where our clients prefer we are the main contact to these vendors and offer a pass-through billing service, a service fee of 10% is added.

STRATEGIC SYMBIOTIC PARTNERSHIPS

Extending the services and capabilities we utilize internally and are able to offer our clients, we work with several partners:

- Developing Partner Programs between our Client and their Membership or Partner Businesses
- App development to track end-user experiences in retail inside specific geographies
- Perk/Incentive Programs for Target Audiences



GOAL DEVELOPMENT, REPORTING & OPTIMIZATION

Our investment in enhanced reporting technologies enables us to better analyze performance – we monitor via custom-built operational tracking systems. Statuses and learnings are communicated consistently in a predetermined pace and utilized to optimize individual messages, creative, media and campaigns. Our teams are also Google Analytics certified, enabling us to monitor metrics from the client side.

CONTENT MARKETING

Telling relevant and engaging stories that matter to your customer and you, using any effective channel and medium (photo slideshows, video, podcasts, infographics, sponsored articles, website copy, social media posts and more).

SOCIAL MEDIA MARKETING

From paid placements, to sponsored posts, to earned/organic trafficked posts. Utilizing only the channels that make sense for your brand + the campaign + KPIs. We take the content to where your target audience is, with the understanding that this is an amplification tool, not a standalone piece.

ENGAGEMENT DRIVERS

Trivia, inter-active polling, quizzes, sweepstakes and brackets all offer intensive engagements with the promise of a prize. These solutions are effective and manageable and bring a high rate of return. These solutions combine email, display, bounce-back messaging, and lead generation to activate and audience and produce immediate, qualified leads.

WEB DEVELOPMENT

- Discovery meeting and audits to develop a complete understanding of the needs of the user, and functional and visual requirements
- Custom/template sites
- Responsive Site Builds
- Custom/purchased CMS
- SSL/HTTPS secure connections
- Multiple hosting & maintenance options
- Content creation
- Reporting

SEARCH ENGINE OPTIMIZATION

SEO is not just about keywords or rankings. It's about Organic traffic and optimizing the varied solutions that work in congress to achieve it. SEO is about getting in front of the right people and gaining qualified leads that convert. Our SEO campaigns focus on getting more of the right people to your website and to your business.

SEARCH ENGINE MARKETING

No matter the size of business, we provide stellar paid search services. Our process is simple. We identify your objectives and outline goals, then build a campaign to achieve those goals. Campaigns are managed individually, to provide a custom solution and ensure timely optimization. Our team reports monthly on performance.



DIGITAL SOLUTIONS

Target exactly who you need to reach,
on the device in their hand right now.

We connect brands to people through world-class advertising solutions,
local expertise and premium brands.

VIDEO CREATION

- Advertising
- Publishing

VIDEO SPONSORSHIP

- Michigan's Best

ONLINE DISPLAY ADVERTISING

- Direct sold MLive.com digital placement
- Programmatic ad-buy management
- Mobile Geo-fencing
- Video and Rich Media
- Graphic Design
- Photography

CONTENT MARKETING

- Sponsored Content
- Content Creation
- Content Strategy

EMAIL MARKETING

- Data Appends
- List Rental
- Display Retargeting
- Engagement Drivers

SOCIAL MEDIA

- Management
- Optimization
- Advertising

SEARCH ENGINE OPTIMIZATION (SEO)

SEARCH ENGINE MARKETING (SEM)

WORDPRESS WEBSITE DEVELOPMENT



POWERFUL TECH STACK

A powerful and sophisticated tech stack is necessary to fuel the science behind an effective audience targeting strategy. However, the people add the art. Great audience targeting is only achieved through cutting-edge technology and smart, experienced people who truly know how to use it. At MLive Media Group we have and use both to execute industry-leading audience targeting strategies. The Advance family of companies elevated to Google Premier SMB Partner status at the start of its new program in 2015, has been a Preferred AdWords Partner since 2012. Additionally, our team members are experts in this field with most, if not all, Google AdWords and Analytics certified.



PREFERRED PARTNERS



TECH STACK



* Sources: Lotame Dec 2018, comScore Key Measures October 2018 (ranking, Dec. 2018)



MLive, with eight publications and Michigan's number one news and information site MLive.com – for almost 200 years our journalists have provided the residents of Michigan with locally relevant news, sports and entertainment coverage. Whether investigating crucial stories or finding the best that Michigan has to offer, we strive to be both an observer and advocate for our local communities.

BENEFITS

Allows you to capture users that are more engaged with content that matters, making MLive.com the ideal local audience for your campaign.

Keeps your brand across multiple devices, on local news that our community is consuming most.

Over 23 million monthly sessions.

- 72% driven by mobile device, spending over 1:66 on site
- 28% driven by desktop, spending 2:57 on average

Award-winning news means compelling content with a loyal and engaged audience.

- 84 Michigan Press Association awards
- 63 Associated Press awards

DIGITAL SOLUTIONS

- Digital Display Ads
- Rich Media
- Geo, Contextual and Behavioral Targeting
- Re-Messaging
- Sponsored Articles
- Video
- Social Media
- Special platforms for: job listings, auto listings, obituaries, celebrations and for sale ads.

MONTHLY INSIGHTS



17,316,000+
MOBILE
SESSIONS



7,769,000+
DESKTOP
SESSIONS



4,998,000+
STATEWIDE
VISITORS



1,987,000+
UNIQUE USERS
27%
POPULATION
REACH*



30
IMPRESSIONS
SERVED PER
USER, 0.12%
AVERAGE CTR

AUDIENCE PROFILE



42
MEDIAN
AGE



63%
ARE
BETWEEN
18-49



72%
ATTENDED
SOME
COLLEGE



\$77K
AVERAGE
HOUSEHOLD
INCOME



71%
ARE
HOMEOWNERS



* Sources: Google Analytics 2/2019-1/2020, Comscore 2020, Scarborough 2019 Rel. 1

PRINT SOLUTIONS

We own Michigan's News

Our journalists report Michigan's News, in communities across our Great Lakes State. Advertise alongside these well-read news articles, and reach your audience using print. As part of a well-rounded marketing campaign, print advertising (especially when positioned alongside trusted news content) can make for a healthy mix.



69% OF CONSUMERS PAY MORE ATTENTION TO ADS FROM SOURCES THEY KNOW AND TRUST



78% RETENTION RATE WHEN PRINT IS USED AMONG A 3+ CHANNEL CAMPAIGN



943,000 READERS WEEKLY GAIN INFLUENCE WITH THE MLIVE AUDIENCE

EIGHT LOCAL NEWSPAPERS



MICHIGAN'S BEST



PRINT ADVERTISING

Advertising in Print Reaches an Engaged Audience

We have all sorts of options for print ads that appear in our paper and subscribers can access daily digital editions for all eight newspapers (exact replicas of the printed paper), as well as online at MLive.com. After all, we have been providing Michigan's trusted, consistent and award-winning news and information content for 180+ years. Our newspapers reach an engaged audience that give newspapers their attention and actively consume content. It's the ideal environment for advertising to influence brand choice and direct response.

At MLive, we focus on creating compelling advertising and messaging for our advertisers, as well as making sure clients understand the value of our dedicated audience. As a result, MLive Media Group has cultivated a long list of satisfied and trusting clients using our newspapers for their messages.

PUBLISH DAYS

The Bay City Times, The Flint Journal, and The Saginaw News are published every Tuesday, Thursday, Friday and Sunday. **The Grand Rapids Press, Jackson Citizen Patriot, Kalamazoo Gazette, and Muskegon Chronicle** are published every Tuesday, Thursday and Sunday. **The Ann Arbor News** is published every Thursday and Sunday.

Expanded distribution coverage is available to non-subscribers each Sunday in **Michigan's Best**.

NEWSPAPER/DMA	READ THE PAPER AT LEAST 1X WEEK	TOTAL PRINT & MLIVE.COM REACH AT LEAST 1X WEEK PER LOCAL DMA
The Ann Arbor News	51,264	1,172,197
The Bay City Times	35,566	472,026
The Flint Journal	92,228	513,241
The Grand Rapids Press	213,940	1,059,223
Jackson Citizen Patriot	37,171	329,189
Kalamazoo Gazette	76,028	941,438
Muskegon Chronicle	39,947	892,212
The Saginaw News	49,069	473,269

PRINT SOLUTIONS

- In-Paper Advertising
- Inserts - Preprints
- Inserts - Print & Deliver
- High Impact Print Advertising
- Special Interest Sections



Sources: Nielsen Scarborough 2019 R1, 2019 Google Analytics

INSERT ADVERTISING

Reach thousands of engaged readers in any of our eight newspapers with a variety of targeting options for free standing insert/preprint advertisers. We offer a wide variety of options to target your message, including geo-targeting by zip code.

The weekly non-subscriber package (TMC) includes local grocery and shopping inserts that customers look forward to receiving – all in a welcoming design. The Michigan's Best publication highlights reasons to celebrate everything great about our state: Food, Entertainment, Adventures, Business and Technology. This publication provides advertisers the ability – when combined with newspaper coverage – to attain optimum household penetration within targeted zip code coverage areas and expanded, non-duplicated Sunday home distribution of 595,100 homes weekly.



9 OUT OF 10
NEWSPAPER READERS TAKE
SPECIFIC ACTIONS AFTER READING
PRE-INSERT ADS. (INMA)



70%
OF ADULTS AGED 18 AND
OVER PREFER NEWSPAPER
AS THE SOURCE OF COUPONS.
(MANSIMEDIA)



NEWSPAPER DISTRIBUTION MAP

MLive Media Group has an extensive reach in Michigan for preprinted inserts with over 230,000 circulation across 364 zip codes for Sunday Newspaper delivery plus core market distribution areas that offer extended market coverage with Michigan's Best, which is delivered to over 602,000 non-subscriber homes every weekend.



-  CORE MARKET AREA DISTRIBUTION
-  SUNDAY NEWSPAPER DISTRIBUTION



MICHIGAN'S BEST

Michigan's Stories We Love to Share

Michigan's Best is a spot where foodies, travel lovers, tech fans and anyone curious about life in Michigan can find uplifting stories that might help them plan their next adventure – or just put a smile on their face.

BE PART OF THE MOVEMENT!

Getting involved in Michigan's Best means sharing your stories through platforms like video, social media, print and display. It means aligning your brand with highly sharable, entertaining and uplifting content via vlogs, sponsorships and other media. Our most committed partners will be aligned in the brand and marketing of Michigan's Best at a mass level. There are so many ways to be part of the movement.

MICHIGAN'S BEST CONTENT

The content and articles that are part of Michigan's Best are stories by reporters for MLive.com, and branded content from our advertising partners living side by side. Editorial content will originate on MLive.com and will be promoted through Michigan's Best.

PROMOTING MICHIGAN'S BEST

Michigan's Best content is promoted using the power of the MLive Media Group audience. There's intensive advertising for the Michigan's Best brand living on MLive.com. Our stories are even more present in social media, creating awareness and audience through the posts, comments and shares of our audience. Articles found on the Michigan's Best site will be promoted using the power of the MLive and MLive Media Group audiences.

STATS

As of February, 2021

 **MLive FB Followers:**
786,000

 **MB FB Followers:**
15,000


 **Followers:** 4,412

 **Unique Users:** 3.1M

 **Content Views:** 5.1M

 **Opt-in Emails:**
136,000

 **Printed Publication**
Reaches 602,000
Homes Weekly

 **10 Elite**
Partnerships and
Growing



MICHIGAN'S BEST PRODUCTS

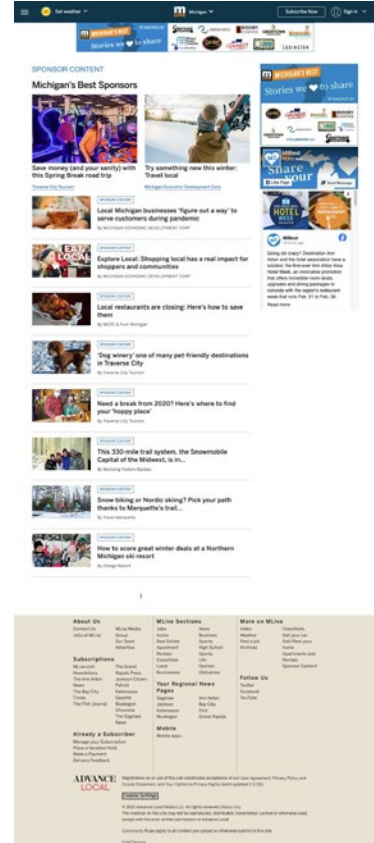


TACTICS

- Brand Awareness
- Video
- Sponsored Article on MLive.com
- Social Media
- Podcasts
- Digital Impressions
- Content Impressions
- Sweepstakes/Lead Gen
- Print Ads in MI Best Publication
- Print Ads in 8 Statewide Newspapers
- Print Special Section/ Takeovers



Printed Publication



Michigan's Best Sponsored Content on MLive.com

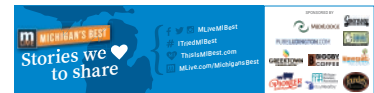
CONTACT

Discover how partnering with Michigan's Best can amplify your business:

Jamie Dionne
616-377-8728
jdionne@mlive.com



Roadtrip Printed Publication



Print Ad



OUR CLIENTS RECEIVE

Local, Personal Service

- Direct placement on Michigan's #1 news site, MLive.com
- Guaranteed Google ad network compliance
- Google Adwords certified experts
- Comprehensive digital reach capabilities
- Transparent reporting
- Ongoing optimization
- World's best data and technology partners
- Fair, custom quotes based on individual needs



My experience with MLive during the Covid-19 crisis, has been exceptional. They have proactively reached out and adjusted our campaigns both in spending and the message mid campaign without missing a beat. Going forward in these uncertain times they have also made sure to let us know that they are willing to work with us on contracts etc. It has been during this experience that they have shown, through their customer service, that they are concerned with what's really best for our organization and have proven to be true partners in every sense of the word. I am grateful for our partnership now more than ever."

- Cori-Ann Cearley, Munising Visitors Bureau Pictured Rocks Inn and Suites



TESTIMONIALS

What our partners are saying...

A big thanks to our digital marketing team at MMG. Our hard work is paying off! [In response to Mackinac Island being named Number One Summer Destination by TripAdvisor in 2018]

– **Tim Hygh, Mackinac Island Tourism**

MLive brought to Grace's rebranding exactly what we had hoped. They accepted our initial data collection efforts and added to that body of data. They understand the dynamics brought by multiple layers of institutional stakeholders and helped us gain buy-in. The entire process had clear deliverables as well as a clear path to reach the end goal.

– **Brian Sherstad, Grace Christian University**

When we first began refreshing our brand identity we vetted a few local creative agencies for the project. We were impressed by the professionalism and strategic approach and we decided to jump into this crazy journey with their team leading the charge.

– **Steve Volkers, Steve Volkers Group**

Eric [of MLive] can introduce new ideas and make them a reality within the hour. As media is ever-changing in this fast-paced environment, Eric will inform his audience of current industry trends and how to implement those trends back in the office.

– **Anita Lindsay, Michigan Chamber of Commerce**

Our Planning Commissioners loved [the videos] and many want to visit these locations now. They're very impressed with the high-quality of work MLive is producing.

– **Jacob Maurer, Genesee County Metropolitan Planning Commission**

Our partnership with MLive is greatly valued on many levels. We feel confident in the strategies about our tourism product. Our account rep helps us fully understand our success analytics and makes necessary adjustments. We've worked with their creative staff on videos and blogs and feel the finished product is intriguing, professionally crafted and a true representation of our brand.

– **Christy Walcott, Gaylord Area Convention & Tourism Bureau**

We use MMG for all of our digital marketing...because of their expertise with Google Analytics reporting and analysis. MMG also offers the Visitor Bureau a wide scope of influence as one of the largest publishers in the US. This helps distribute our message regionally, and in the state of Michigan.

– **Scott Beal, Silver Lake Sand Dunes-Hart Visitors Bureau**

In a market that is very segmented it can be tough to get the attention of potential and existing customers. Eric [Hultgren, of MLive] helped us recognize the need to focus on making our customer "the hero" in our business scenarios for sustainable success.

– **Rick Vuyst, Flowerland**

The process for designing something as seemingly simple as a logo is somewhat magical. Looking at what we had before and looking at what we have now is an impressive difference. Our staff sees the difference and is excited and motivated to promote and expand the brand. We love the guidelines, it will be a valuable tool in our marketing going forward.

– **Teel Jewelers**

The MLive/Advance team has helped Kadant scale our digital strategy for the industries we serve. As our marketing efforts have begun shifting from inbound to more outbound and account-based marketing, they have listened and guided us with solutions that have exceeded our lead generation goals. I value the strong partnership that's grown the last six years with Ryan Winfield and his team as our digital agency.

– **Vicki Hunsberger, Director of Marketing, Kadant**

The family-owned dairy farm, MOO-ville Creamery, had one location with limited local distribution. Then it was named Michigan's Best Ice Cream Parlor by MLive. Today, owner Troy Westendorp said they produce 733% more ice cream and distribute to most of West Michigan. "We made 12,000 gallons in 2012 when we won the contest and now are making 100,000 [gallons] a year!" said Westendorp. The Nashville, Michigan based creamery has expanded to three locations and are known for their innovations, creative flavors and community focus, thanks to the support of Michigan's Best and MLive.

– **Troy Westendorp, MOO-ville Creamery**



OUR CLIENTS

MLIVE MEDIA GROUP HAS WORKED FOR THOUSANDS OF CLIENTS IN MANY DIVERSE INDUSTRIES SUCH AS: TOURISM, POLITICS, EDUCATION, FINANCIAL, TRAVEL, ENTERTAINMENT, B2B, HEALTHCARE, REAL ESTATE, AUTOMOTIVE, RETAIL, RESTAURANTS, NON-PROFITS, AND MORE.



2021 CALENDAR OF EVENTS

There's always something happening in our community, and our journalism, programs and events reflect that. There are dozens of ways to activate our audience, either through participating in one or more of the initiatives listed here, or developing a customized print and digital campaign that elevates your brand and converts your key audiences.

JANUARY

- Virtual Job Fair & Webinar (1-17 to 2-14)

FEBRUARY

- Tax Time Trivia
- Valentine's Day
- Mentoring Monday (2-22)
- Vaccine

MARCH

- Cannabis Series (3-11)
- Tax Time Trivia
- St. Patrick's Day
- Home Improvement
- Spring Cleaning (3-14)
- MLB Preview (3-28 to 4-1)

APRIL

- MLB Preview (3-28 to 4-1)
- Earth Day & the Environment (4-22)
- Virtual Job Fair & Webinar (4-23 to 5-23)
- Home Improvement, DIY

MAY

- Feeding the Frontlines: Community Educators
- Favorite Summer Destinations
- Dads and Grads
- Travel (5-23)

JUNE

- Virtual Job Fair (6-13 to 7-11)
- Cannabis Series (6-7)
- Fan Favorite
- Summer Olympics Preview (7-12 to 7-23)

JULY

- Fan Favorite
- Summer Travel Activities, Destinations

AUGUST

- Back to School Sweepstakes
- College Football Preview (8-29)

SEPTEMBER

- NFL Season Preview (9-5)
- 9/11 Remembered (9-5)
- Fan Favorite

OCTOBER

- Cannabis Series
- Medicare Enrollment Webinar
- Virtual Job Fair (10-1 to 10-31)
- Halloween
- Halloween (10-3)
- Medicare (10-10 to 10-17)

NOVEMBER

- Michigan's Best, TBD
- Homegrown Heroes, TBD
- Holiday Shopping, Gifting
- Holiday Ideas (11-14)
- Season's Greetings (11-25)

DECEMBER

- 12 Days of Christmas Sweepstakes

■ Audience Engagement Campaigns / Sweepstakes ■ Special Section ■ Event



DIGITAL SPECIFICATIONS

DESKTOP ADS

Leaderboard | 🏠 📱 ➡

Dimensions: 728x90
File Size: 60 kb Max
File Format: JPG, PNG, GIF, ad tags
Animation: GIF, HTML5, 15 sec max; IBV
Expandable sizes:
728x90 > 728x270



Half Page | 📱 ➡

Dimensions: 300x600
File Size: 60 kb
File Format: JPG, PNG, GIF, ad tags
Animation: GIF, HTML5, 15 sec max; IBV
Expandable size: 300x600 > 560x600



Native Display | 🏠 📱

Dimensions: 1200x628 (build size)
File Size: 1200 kb Max
File Format: JPG, PNG, no tags
Animation: None
These ads are built at 1200x628, but will be displayed at smaller dimensions.



Rectangle | 🏠 📱 ➡

Dimensions: 300x250
File Size: 60 kb Max
File Format: JPG, PNG, GIF, ad tags
Animation: GIF, HTML5, 15 sec max; IBV
Expandable sizes:
300x250 > 600x250
RRM and IBV available for desktop



Adhesion | 🏠 📱

Dimensions: 970x90
File Size: 60 kb Max
File Format: JPG, GIF
Animation: GIF, 15 sec max
This unit remains visible at the bottom of the browser window at all times.



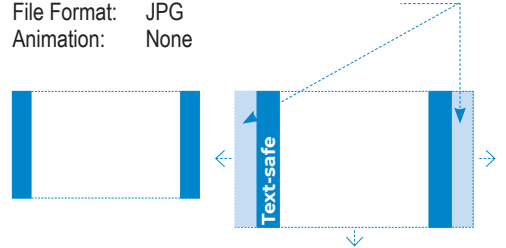
Gmail Ad |

Dimensions: 650 wide x 300-1000 high
File Size: 800 kb Max
File Format: JPG, PNG, GIF
Animation: None
This is a static unit that displays within Gmail.



Wallpaper | 📱

Dimensions: 1280-1680 wide x 800-1600 high
Text-Safe Area: 140px (on each side)
(1000px of white space in the center. Due to different monitor sizes, the full width may not be seen on all monitors; plan accordingly.)
File Size: 200 kb max, 100 kb optimal
File Format: JPG
Animation: None



Billboard | 🏠 📱 ➡

Dimensions: 970x250
File Size: 200 kb Max
File Format: JPG, PNG, GIF, ad tags
Animation: GIF, HTML5, 15 sec max; IBV



CTA Branded Footer | 📱

Dimensions: 620 wide x up to 200 high
File Size: 60 kb Max
File Format: JPG, PNG
Animation: None
Must include a prominent call to action



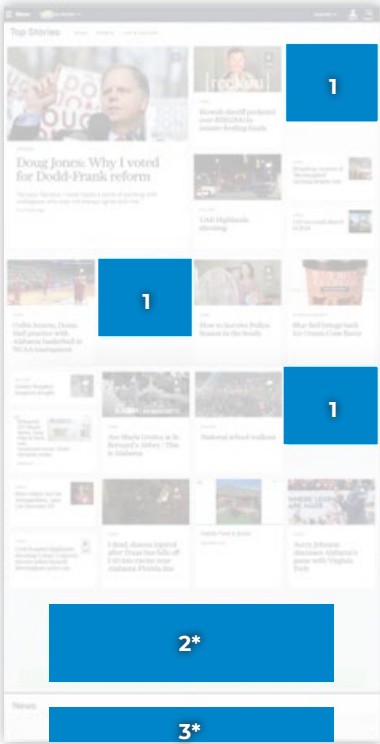
 **HOMEPAGE**

 **INTERIOR PAGE**

 **EXTENDED REACH**

DESKTOP PRODUCTS

Homepage Takeover



Units Included:

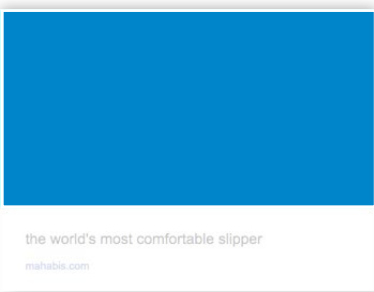
- 1 | Rectangle x3, or Native Display Click-Out + 2 rectangles
- 2 | Billboard
- 3 | Adhesion
- 4 | Leaderboard*

* For devices that can't fit a 970px width, the Leaderboard is served.

Best practice: use a different layout for each rectangle. Instructions must indicate if the Native Display Click-Out is included.

Native Display Click-Out

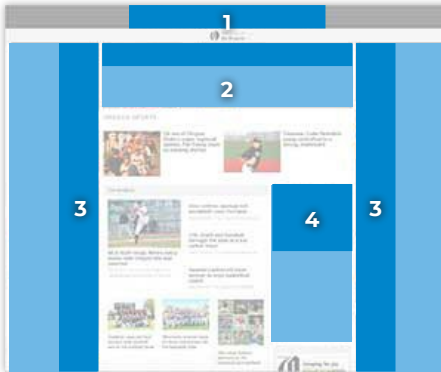
Will click to external destination
Served on DFP



Units Included:

- 1 | Native Display Ad

Interior Page Takeover



Units Included:

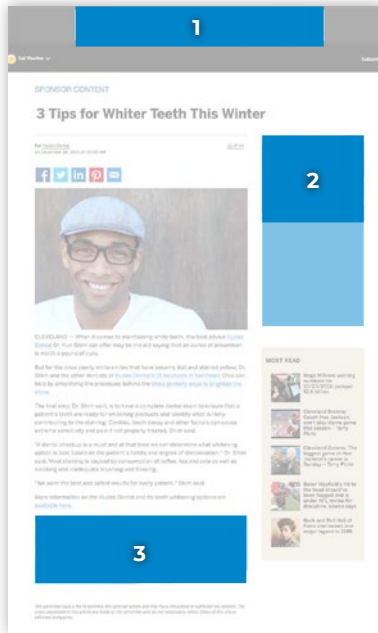
- 1 | Leaderboard
- 2 | Pushdown or Billboard
- 3 | Wallpaper
- 4 | Rectangle of Half Page

Native Display Click-In

File Format: JPG, PNG, no tags

Animation: None

Served on Nativio; these ads appear on the Sponsored Content article page



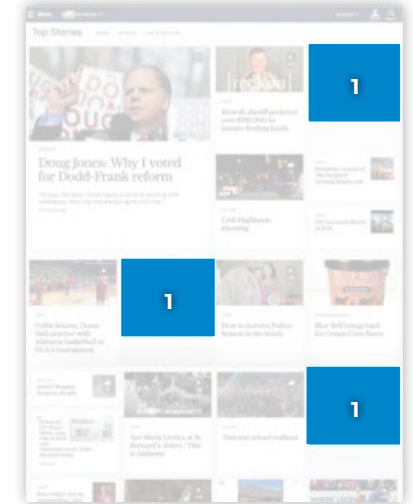
Units Included:

All Units Optional

- 1 | Leaderboard
- 2 | Rectangle, or Half Page*
- 3 | CTA Footer

*Desktop only; built if requested

Homepage Roadblock



Units Included:

- 1 | Rectangle and/or Native Display, x3
- Best practice: use a different layout for each rectangle

Interior Roadblock



Units Included:

- 1 | Leaderboard
- 2 | Rectangle



MOBILE ADS

Leaderboard | 🏠 📱 ➡

Dimensions: 728x90
 File Size: 60 kb Max
 File Format: JPG, PNG, GIF, ad tags
 Animation: GIF, HTML5, 15 sec max; IBV
 Expandable sizes:
 728x90 > 1024x768 (tablet only)



Native Display | 🏠 📱

Dimensions: 1200x628 (build size)
 File Size: 1200 kb Max
 File Format: JPG, PNG, no tags
 Animation: None
 These ads are built at 1200x628, but will be displayed at smaller dimensions.



Rectangle | 🏠 📱 ➡

Dimensions: 300x250
 File Size: 60 kb Max
 File Format: JPG, PNG, GIF, ad tags
 Animation: GIF, HTML5, 15 sec max; IBV
 Expandable sizes:
 300x250 > 1024x768 (tablet only)
 300x250 > 320x480 (mobile only)
 RRM and IBV available for mobile browser, and extended reach mobile apps.



Mobile Adhesion | 🏠 📱

Advance Local sites only
 Dimensions: 320x50
 File Size: 60 kb Max
 File Format: JPG, PNG, no tags
 Animation: GIF, 15 sec max



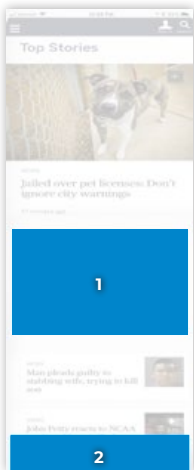
Mobile Banner | 🏠 📱 ➡

Dimensions: 320x50
 File Size: 60 kb Max
 File Format: JPG, PNG, GIF, ad tags
 Animation: GIF, HTML5, 15 sec max; IBV
 Expands to:
 320x50 > 320x480
 RRM available for mobile browser, and extended reach mobile apps.



MOBILE PRODUCTS

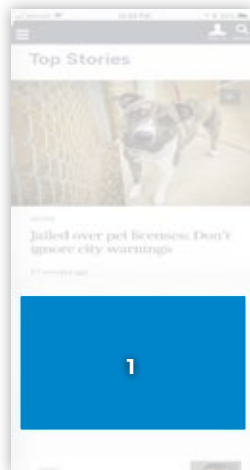
Mobile Homepage Takeover



Units Included:

1 | Rectangle and/or Native Display, x4
 2 | Mobile Adhesion
 Best practice: use a different layout for each rectangle

Mobile Homepage Roadblock



Units Included:

1 | Rectangle and/or Native Display, x3
 Best practice: use a different layout for each rectangle

Mobile Native Display Click-In



Units Included:

1 | Mobile Banner
 2 | CTA Footer
 3 | Rectangle

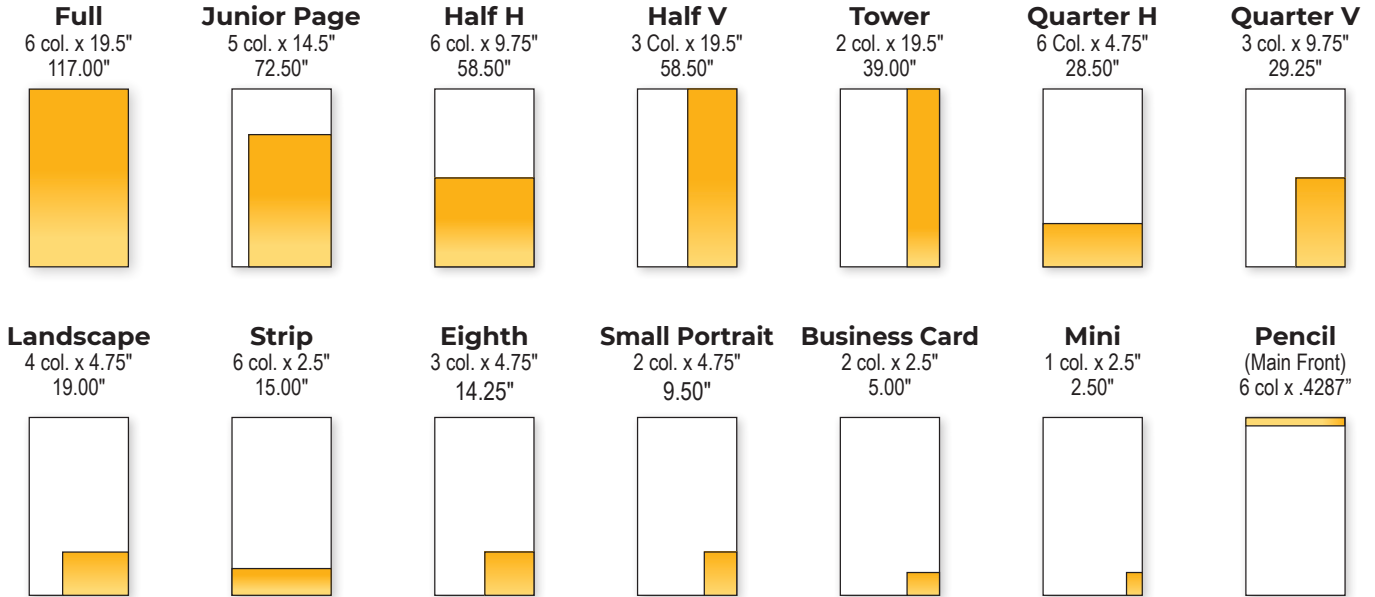


Additional information can be found on www.mlivemediagroup.com or reach out to your sales executive for specific information.

PRINT SPECIFICATIONS

RETAIL AD SIZES (6 COLUMN)

43 INCH PRESS SIZE
Column x Inches = Image Area

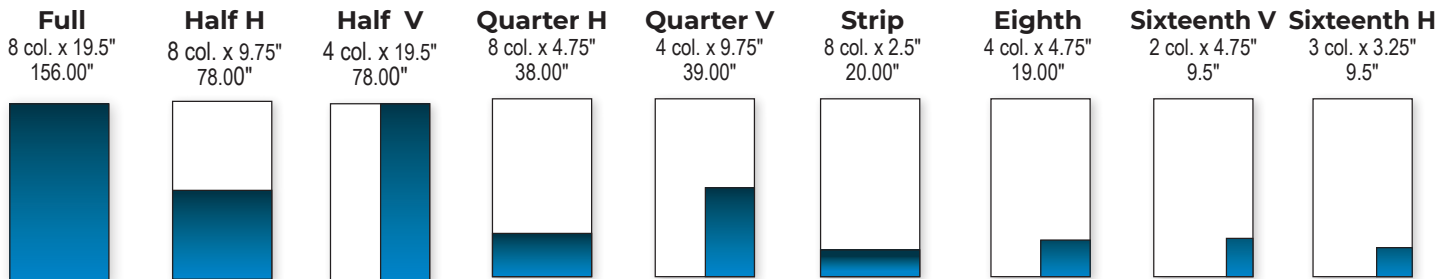


COLUMN WIDTHS:

1 Column = 1.562"	3 Column = 4.886"	5 Column = 8.210"
2 Column = 3.224"	4 Column = 6.548"	6 Column = 9.872"

Double Truck 20.628" Wide

CLASSIFIED AD SIZES (8 COLUMN)



COLUMN WIDTHS:

1 Column = 1.198"	3 Column = 3.676"	5 Column = 6.154"	7 Column = 8.632"
2 Column = 2.437"	4 Column = 4.915"	6 Column = 7.393"	8 Column = 9.871"

- NOTES**
- PDF file format preferred, also accept EPS (embed or outline fonts)
 - File profile and all imagery set to CMYK process colors
 - Ad size exactly matches the size noted above
 - No crop marks
 - DPI: 300 preferred



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or reach out to your sales executive for specific information.